



It's Not Where You Start, It's Where You Finish!: The Success Secrets of a Top Member of the Mary Kay Independent Sales Force

By Hennessy-Ortega, Gillian

Wiley, 2005. Book Condition: New. Brand New, Unread Copy in Perfect Condition. A+ Customer Service! Summary: Foreword.Preface.Acknowledgments.PART I: FROM IRELAND TO AMERICA.Chapter 1: Taking Charge of My Life.PART II: THE THREE KEYS TO PERSONAL EXCELLENCE.Chapter 2: Respect.Chapter 3: Rejoice.Chapter 4: Reach!PART III: THE TEN PRINCIPLES FOR SALES SUCCESS.Chapter 5: Think Like A Champion.Chapter 6: Discipline Creates Excellence.Chapter 7: I Can!Chapter 8: Think Positive . . . Live Positive.Chapter 9: Turn Defeat into Success.Chapter 10: Integrity.Chapter 11: Discover the Power of Your Dream.Chapter 12: Avoid Sabotaging Yourself.Chapter 13: Perseverance.Chapter 14: No Excuses.PART IV: CLOSING COMMENTS.Chapter 15 God, Family, and Work.Index.



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Reviews

This book is definitely not straightforward to get started on studying but extremely exciting to read. It is really simplistic but shocks in the 50 percent of the ebook. Once you begin to read the book, it is extremely difficult to leave it before concluding.

-- **Ally Reichel**

This publication is amazing. It is definitely basic but shocks in the fifty percent of your publication. You wont feel monotony at anytime of your own time (that's what catalogues are for concerning if you question me).

-- **Prof. Kirk Cruickshank DDS**